Our community continues to benefit from a robust nonprofit sector. These organizations represent a diverse array of services, all of which directly benefit the quality of life on Bainbridge Island.

The mission of the Bainbridge Community Foundation is to inspire giving and service to enhance and sustain our Bainbridge Island community.

In order to achieve our mission, we focus on four key strategies:

<table>
<thead>
<tr>
<th>What we will do</th>
<th>What the result will be</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foster a community of engaged, informed people inspired to help others.</td>
<td>Members of our community know how they can make a difference and are inspired to act.</td>
</tr>
<tr>
<td>Invest in the nonprofit sector to effectively serve the needs of the community.</td>
<td>Well-supported nonprofits are enhancing the community, and improving their field of work.</td>
</tr>
<tr>
<td>Open up access to volunteer opportunities to aid in the delivery of important community services.</td>
<td>An active volunteer corps is engaged in community building.</td>
</tr>
<tr>
<td>Build an endowed organization with the necessary resources to support the community.</td>
<td>A permanent infrastructure ensures community health and longevity.</td>
</tr>
</tbody>
</table>

As part of our continuing efforts to stay current on issues and trends in our local nonprofit community, BCF annually convenes and surveys local nonprofit leaders to better understand the challenges and opportunities facing individual organizations, the broader context in which they operate, and to help us and our partners anticipate and meet evolving needs.

Bainbridge Community Foundation is tremendously grateful to the nonprofit leaders who participated in the survey and convenings. It is with great honor for their work that we present highlights and key lessons from the 2017 Bainbridge Nonprofit Survey.

Please note that the opinions shared in this survey are representative of more than one voice in the survey and/or sector gatherings. The views expressed in each sector do not necessarily reflect the opinions of all the participating organizations, but do represent common themes in each sector.
OVERALL FINDINGS

Capacity Needs

MERGER FEASIBILITY ANALYSIS
FINANCIAL MANAGEMENT AND BUDGETING
HUMAN RESOURCES
PERFORMANCE MEASUREMENT SUPPORT
PROGRAM EVALUATION
STRATEGIC PLANNING
INFORMATION TECHNOLOGY (IT)
SUCCESSION PLANNING
LEADERSHIP RECRUITMENT AND DEVELOPMENT
COMMUNICATIONS/MARKETING
BOARD DEVELOPMENT/GOVERNANCE
FUNDRAISING
OVERALL FINDINGS

Service Areas

<table>
<thead>
<tr>
<th>Service Area</th>
<th>Trending</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arts, Culture &amp; Recreation</td>
<td>TRENDING NEGATIVE</td>
</tr>
<tr>
<td>Civic/Public Benefit</td>
<td></td>
</tr>
<tr>
<td>Health, Housing, &amp; Human Svc</td>
<td>TRENDING NEUTRAL</td>
</tr>
<tr>
<td>Education</td>
<td>TRENDING NEGATIVE</td>
</tr>
<tr>
<td>Environment/Animal Welfare</td>
<td>TRENDING POSITIVE</td>
</tr>
</tbody>
</table>

Sector Distribution

*Measured by: Ability to Meet Demand, Program Growth, Program Expansion, Fundraising Success, & Professional Development
The Arts, Culture & Recreation sector emerged from a challenging year having accomplished a great deal of program advancements and operational efficiencies.

National politics weigh heavy on the minds of leaders.

Organizations challenged to ensure access to low income patrons and to reach beyond the Island for patronage.

More organizations are experiencing a decrease in patronage. In 2016, 23% saw a decrease. In 2015, none experienced a decrease.

Fewer organizations could meet demand. 60% were able to meet demand in 2016, while 81% could meet demand in 2015.

More organizations could not meet fundraising expectations (32% in 2016 compared to 27% in 2015).

### Key Challenges

- **SUFFICIENT VOLUNTEERS**
- **FUNDING FOR CAPITAL PROJECTS**
- **FUNDING FOR PROGRAMS**
- **FUNDING FOR GENERAL OPERATIONS**
- **INTERNAL CAPACITY**
- **QUALITY / DEPTH OF PROGRAMS**
- **COLLABORATION WITH OTHER NONPROFITS**
- **AWARENESS OF ORGANIZATION**

### Highlights
Expansion Goals

• National politics weigh heavy on the minds of leaders.

• Transportation to services and their organizations ability to meet demand are the biggest barriers to serving others.

• Demand for services increases, 93% saw an increase over last year (88% saw demand increase in 2016).

• Marginally more organizations could meet demand. 64% were able to meet demand in 2016.

• More organizations could not meet fundraising expectations (31% in 2015 compared to 6% in 2015).

Highlights

The Health, Housing, & Human Services sector is in the midst of significant advancements, while looking apprehensively into the future.

Key Challenges

- FUNDING FOR PROGRAMS
- FUNDING FOR GENERAL OPERATIONS
- AWARENESS OF ORGANIZATION
- INTERNAL CAPACITY
- QUALITY / DEPTH OF PROGRAMS
- COLLABORATION WITH OTHER NONPROFITS
- AWARENESS OF ORGANIZATION

Expansion Goals
Expansion Goals

- Instability in funding is of great concern.
- Limitations in funding limit ability for students to access services.
- More organizations are experiencing a significant increase in demand for services (50% in 2016 vs 22% in 2015).
- Similar to last year, slightly more than half of the organizations could meet demand.
- More organizations could not meet fundraising expectations (43% in 2016 compared to 11% in 2015).

Highlights

- Education programming remains strong, despite a soaring anxiety regarding the future of public funding.

Key Challenges

- INTERNAL CAPACITY
- STAFF SIZE
- FUNDING FOR GENERAL OPERATIONS
- QUALITY / DEPTH OF PROGRAMS
- COLLABORATION WITH OTHER NONPROFITS
- AWARENESS OF ORGANIZATION

Expansion Goals
Environment and Animal Welfare organizations are successfully meeting demand, but their growth brings new costs.

- National politics weigh heavy on the minds of leaders.
- Organizations challenged to adequately serve low-income populations.
- Demand for services is significantly high. For a second year in a row, nearly ¾ of respondents experienced a significant demand. None experienced a decrease in demand.
- More organizations could meet demand. 86% were able to meet demand in 2016, while 89% could NOT meet demand in 2015.
- The majority of organizations met fundraising expectations (89%).